



## IREP Minutes

March 13, 2018

The meeting was called to order at 9:00AM by Gayle LaBonte, President. Kim Cooke, Past President led us in the Pledge of Allegiance. Phyllis Apone gave a wonderful testimonial on the advantages of working with fellow IREP members.

**Speaker** – Ben Friedlander introduced our guest speakers; Jan Dean, Director of Professional Development at PRO and Katie Shots, Chief Operating Officer at PRO. Jan spoke of the numerous educational classes offered and informed us on the positive changes in the 14 credit hours needed for license renewal. Katie updated us to the many initiatives being worked on through PRO as part of their Three Year Strategic Plan. PRO's main goal is to BE A LEADER, to be innovative. Through education PRO is committed to GRI class designations. Increasing benefits for Realtors and Homeowners is part of the Three Year Strategic Plan on Advocacy. Katie was very excited and enthusiastic with what the future holds for our business.

**New Members and Guests** – Welcome to our members and guests.

**Birthday Greetings** - Happy Birthday to all March Birthdays!!

**Treasurer's Report** – Barry Beote, Treasurer, was absent. The balance, \$1885.34 was presented by Debbie Kampel, Secretary.

**Minutes** – Debbie Kampel, Secretary, will email out the minutes.

**Announcements** – We will be having a Membership Breakfast at Mike's Deli on Friday, March 23<sup>rd</sup> from 8:30- 10:00. Everyone is encouraged to bring a Realtor to the event. This will be sponsored by Jackie McMahon and Russell Mundora from Third Federal Savings & Loan.

**Pitch** – No Pitch today.

**Adjournment**- The meeting was adjourned at 10:00AM.

Our next meeting will be **Tuesday**, April 10, 2018 at PRO.