



## IREP Minutes

October 10, 2017

The meeting was called to order at 9:01AM by Kim Cooke, President. Kim opened with the Pledge of Allegiance followed by Gayle LaBonte, President Elect with the inspiration.

**Speaker** – Ben Friedlander introduced Thom Pirone, Time Management Coaching. Thom gave us some great tips to manage our time for effectively: Optimize your time, Issue of Discipline, Know your Priorities, Discipline of exclusion. He showed us 6 steps in “setting the table” when setting up meeting. A- Appreciate them, B –Be on Time, C – Concise Agenda , D- Discuss Results, E- Enjoy agreement, F- Final Question. The main message is Accountability is key. Thom is available to everyone in attendance for a free consultant for your business.

**New Members and Guests** – Welcome to our members and guest, Stephanie Dasher, with Ameri-Tech Realty, Inc.

**Birthday Greetings** - Happy Birthday to all September and October Birthdays.

**Education** – Please contact Kim Cooke or Ben Friedlander with suggestions for our September meeting.

**Treasurer’s Report** – Barry Beote, Treasurer, balance is \$1731.69

**Minutes** – Debbie Kampel, Secretary, will email out the minutes.

**Announcements** – David Bennett, PRO President and CEO spoke at our meeting informing us PRO is working on a Broker Public Portal. Watch your emails for more information. Nominations for 2018 will take place at November meeting.

**Pitch** – No pitch this meeting.

**Adjournment**- The meeting was adjourned at 10:03AM

Our next meeting will be **Tuesday**, November 14<sup>th</sup> .