



## IREP Minutes

April 11, 2017

The meeting was called to order at 9:00AM by Kim Cooke, President and she opened with the Pledge of Allegiance. Gayle LaBonte, President Elect, followed with the inspiration of the day.

**Speaker** – Ben Friedlander introduced our speaker, David Bennett, CEO/President of PRO. David stressed the importance of everyone following through on “Call for Action”. There are multiple items on the agenda in Tallahassee to help us be more successful in our business. Sales tax on rent, Property Tax Bill, Estoppel Certificates and Affordable housing to name a few. David provided statics on the housing market and the future outlook for Pinellas County. Thank you David for the update and your involvement with our member partners and affiliates. David’s presentation will be posted on the IREP website.

**New Members and Guests** – Welcome to our guests. Veronica Perez - Elba Realty, Rick and Cathy Heiss - 360 Tour Designs of Clearwater, Bradley Bell - Harbor Insurance group. Prima Palacio - Charles Rutenberg Realty, joined our IREP Family. So happy to have you.

**Birthday Greetings** - Happy Birthday to all April Birthdays.

**Education** – Our next meeting will be a panel of Mortgage Professionals to discuss niche products in the industry. Please see Ben Friedlander to participate. All ideas are welcome for future programs.

**Treasurer’s Report** – Barry Beote, Treasurer, balance is \$2010.39

**Minutes** – Debbie Kampel, Secretary, will email out the minutes.

**Announcements** – Please invite realtor members to our meeting. We need to keep a balanced mix of affiliates to realtors. Thank you Robin Emmanuel for the delicious festive breakfast.

**Pitch** – Kim Cooke, Charles Rutenberg - Mainlands, Pinellas Park, 2/2/1 \$159,500, wheelchair/accessible, have vacant land Pinellas Park, \$66,900. Phyllis Apone, Apone Realty - 3/2/2 1951 Spanish Oaks, Rehab \$329K. Prima Palacio, Charles Rutenberg - Town N Country \$349,900 4/2/2 Pool, Ruskin 5/3 \$240K, New Port Richey \$229,900 3/2, NE St Pete 3/1/1 \$257,900. Ilse Kearney, Placido Bayou Realty has all new homes \$560K - \$670K. Beth Snyder, RMS Elite Properties – 3/2 carport, outside workshop, 1900 sq. ft., split plan \$289,900.

**Adjournment**- The meeting was adjourned at 10:06A

Next meeting is **Tuesday, May 9th, 2017** at PRO. 8:30 – 9:00 Networking. 9:00AM Meeting begins.