



IREP Minutes

August 9, 2016

The meeting was called to order at 9:02AM by Allen Collins, President. Allen opened with the Pledge of Allegiance. Kim Cooke, President Elect, followed with the inspiration of the day.

Speaker – Frank Gemma, Education Chair, introduced our speaker, Brian Brown, Senior Account Executive with Old Republic Home Protection. While sharing information about Old Republic Home protection, Brian updated us on changes in the home warranty industry. He presented the 4 items required for E & O Insurance (contract, home inspection, disclosure and home warranty). Brian shared the benefits to your clients, and also the added value to your services. This is ideal for every home as your buyers cannot afford to be without.

New Members and Guests – Guest Realtor, Laura Gonzalez. (She's an artist too). Welcome!!

Birthday Greetings - Happy Birthday to the many August Birthdays.

Education – Please email Frank Gemma with ideas for future meetings. Frank will email out program flyers in PDF format. Next month our speaker will be John Barcelo with Valucentric.

Treasurer's Report – Barry Beote, Treasurer, current balance is \$1723.55

Minutes – Debbie Kampel, Secretary, will email out the minutes.

Announcements –Next meeting is "Bring a Realtor" Meeting. Let's fill the room!!

Pitch –Phyllis Apone, Apone Realty - tri-level in Seminole, new roof, new exterior stucco, pool, 81st Place, vacant \$319,900. Brittany Mitchell, Allen Collins Realty – 3/2 home in Snell Shores, <1000 sq. ft., \$199,000. Pamela Scheller, 1/1 Town Shores, updated, HOA \$348 Jamison Bldg., \$105,000. Theresa Collins, Allen Collins Realty - 34st S between 19th & 20th, CSS-1 Zone, St Pete Tax, Commercial, vacant 187 linear feet frontage 34 St, \$149,900. Also has 6104 2nd St, Bahama Shore, 4/4, 3500 sq. ft., marble floors, corner lot, \$439,000.

Adjournment- The meeting was adjourned at 9:58AM.

Next meeting is **Tuesday, September 13, 2016** at PRO. 8:30 – 9:00 Networking. 9:00AM Meeting begins.